

Changes in Number of Openings

10/7/2009

■ Unit Openings of the month

FY December 2009	First Quarter Ending 3/2009	Second Quarter Ending 6/2009	Third Quarter Ending 9/2009	Fourth Quarter Ending 12/2009	Total Number of Openings 1-12/2009
Membership/Financial	15	2	2		19
Education	6	58	5		69
New Brand	2	0	0		2
Other Brands	9	5	0		14
All Brands	32	65	7		104

FY December 2008	First Quarter Ending 3/2008	Second Quarter Ending 6/2008	Third Quarter Ending 9/2008	Fourth Quarter Ending 12/2008	Total Number of Openings 1-12/2008
Membership/Financial	8	7	13	19	47
Education	40	146	28	15	229
New Brand	34	55	24	16	129
Other Brands	52	46	53	30	181
All Brands	134	254	118	80	586

■ Total Units

FY December 2009	First Quarter Ending 3/2009	Second Quarter Ending 6/2009	Third Quarter Ending 9/2009	Fourth Quarter Ending 12/2009
Membership/Financial	158	31	33	
Education	1,109	1,051	1,023	
New Brand	316	46	46	
Other Brands	85	55	49	
All Brands	1,668	1,183	1,151	

FY December 2008	First Quarter Ending 3/2008	Second Quarter Ending 6/2008	Third Quarter Ending 9/2008	Fourth Quarter Ending 12/2008
Membership/Financial	134	141	154	162
Education	1,131	1,194	1,204	1,205
New Brand	1,166	1,169	1,161	435
Other Brands	652	676	690	675
All Brands	3,083	3,180	3,209	2,477

* Segment classifications have been changed with the business restructuring since the 1st quarter of FY 12/2009.

– Membership/Financial Service was changed to Membership segment encompassing support to small/medium sized businesses and financial institutions and Business Matching service. "Life Salon" brand was transferred to "Other Business".

– "Foodservice" was discontinued and moved to "Other Business".

– "Education" remains unchanged.

– "New Brands" remains unchanged with "Wellness" and "New Retail Service" discontinued.

– "Other Business" now includes insurance business ("Life Salon" brand).

* The number of units substantially decreased in the 2nd quarter of the FY 12/2009 for the Membership and New Brand segments after certain subsidiaries, namely Tempo Sonomama Auction, Chokubai Norenkai, Takumi Hongo and Ayamedo, were removed from the consolidated reporting through the sale of partial interests.

* The table includes the company-owned units.